



HELLO FROM NATIVESUTRA!

Dear Readers,

A lot has happened in the past year 2021 in the Indian Realty Sector. We saw an array of new trends and happenings which will change the face of the industry in 2022.

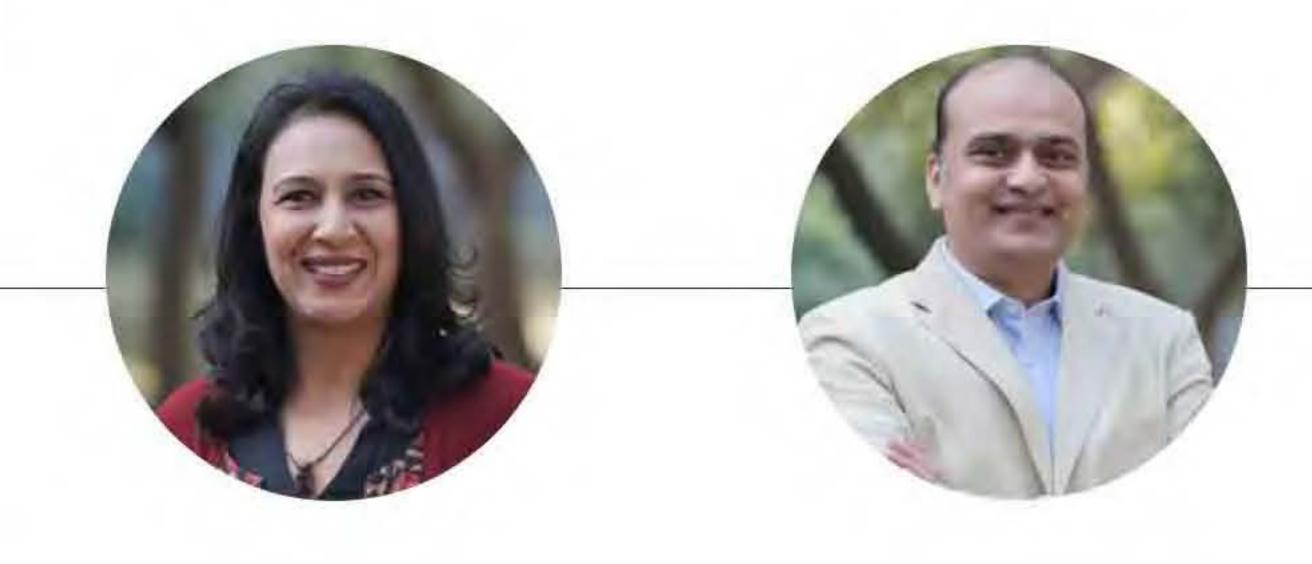
In this newsletter we have compiled the recent happenings in the Indian Realty Industry. Read the newsletter for a cohesive picture of the real estate market and high value inputs from NativeSutra.

NativeSutra is a highly respected name in Home Interiors Design & Property Management Services in Gurgaon and Delhi NCR. We provide end to end services right from the possession of your property from the developer to complete home interiors, rental and tenancy management and eventually monetization of the asset.

Our services help you to keep your property running smoothly through all important aspects of your ownership experience.

We aim to give you a clear picture of where the industry is headed and what is in it for you from our deep exposure and experience.





Parul & Vineet
Founders of NativeSutra

TOP EMERGING TRENDS IN REAL ESTATE

2021 was a remarkably difficult year, and the real estate market, too, had to bear the brunt.

As the world ushers in New Year 2022, India's real estate sector's outlook indicates bullish sentiment and brighter prospects.

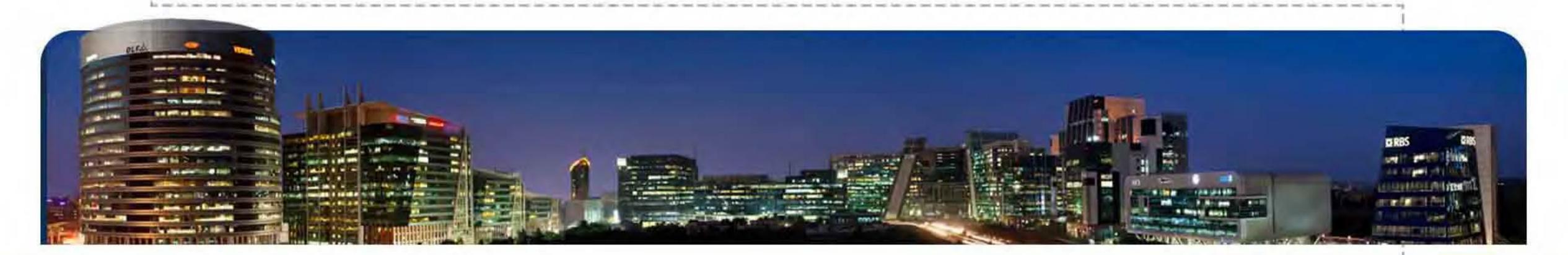
Here are the top emerging trends of the real estate sector

After a 'lost' year, luxury real estate is surging as the ultrarich trade up to opulent city apartments or go green with villas





More home buyers heading to gated communities



Increasing desire for second homes (term "second" here is quite extensive, look at this as "additional"). Motivating factors – Rising affordability, rebound in tourism, wide supply choices with broad range of prices, staycation & income generation





70% of overall demand is for properties valued within 2 Cr over the next 2 years

Buyer interest in independent houses, bungalows and farmhouses increase moderately in higher price brackets





Almost 80% of potential purchasers intend to hold the properties for more than 5 years

Housing affordability has improved, EMI to Income ratio has reduced to 1:4 from 1:2 earlier





Younger people are increasingly moving towards buying property rather than renting

Top Property Location Preferences for Indians in 2021

Domestic: Goa, Lonavala, Dehradun, Shimla, Alibaug

International: London, Dubai, Portugal, Scotland, Canada





The liquidity collected by NRIs will increasingly make inroads into the Indian real estate sector which offers a good yield, unlike the treasury bonds which currently provides negligible returns

Rental yield has gone up. Thus, people feel more comfortable buying property now for selling or using in the future





Warehousing – E-commerce sector will drive growth in the warehousing sector, with it's share in total warehousing transactions increasing to 36% in FY 2023 from 31% in FY 2021. Speed and technology emerge as key considerations for occupier's warehousing strategy

Office - Office market will be mainly driven by upswing in Information Technology sector's leasing momentum





Data Centres – With imminent implementation of 5G and data localization norms, the need for data storage to be closer to its users assumes greater significance and will drive country's data centre capacity. Expected 290MW of IT load is estimated to be added in 2022 to take total built IT capacity to 735MW by the end of the year

Top developers with a strong brand name and brand equity will phase out weaker players





Foreign investment looks promising as foreign investors show great confidence in the Indian real estate market

The emerging trends of the real estate sector in India in 2022 are looking positive and will be among the key drivers of the Indian economy going forward



LATEST NEWS ARTICLES FOR YOU

PROPERTIES

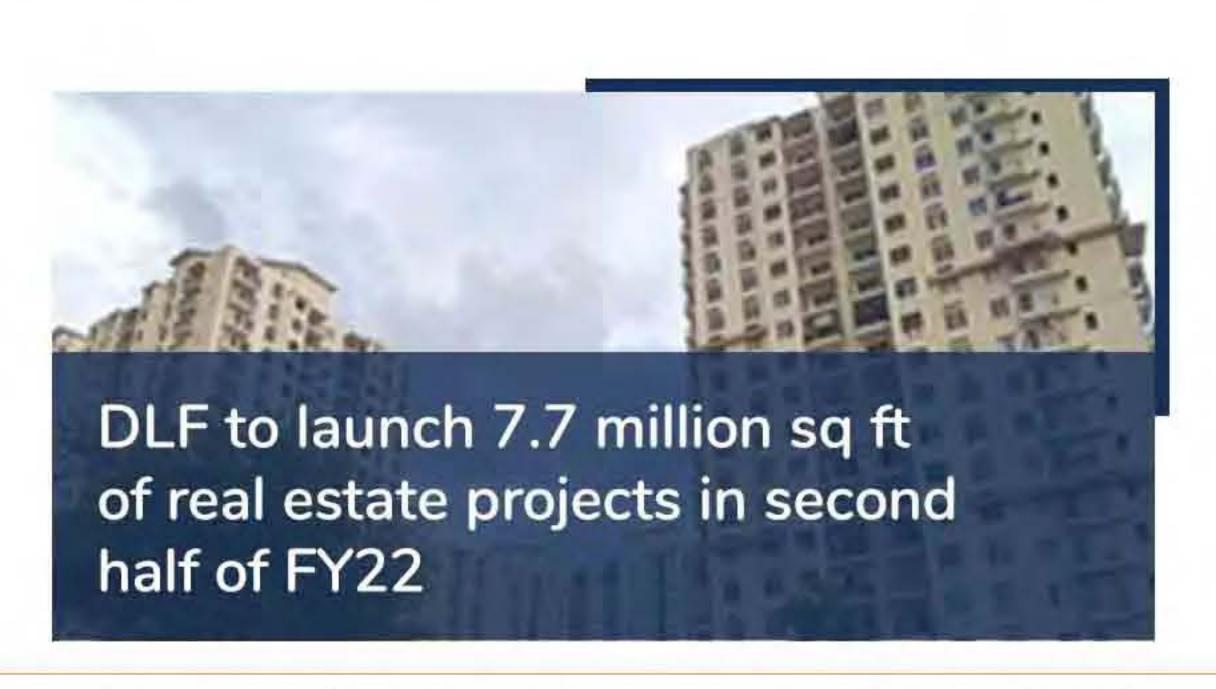
INFRASTRUCTURE

DEVELOPER

MARKET









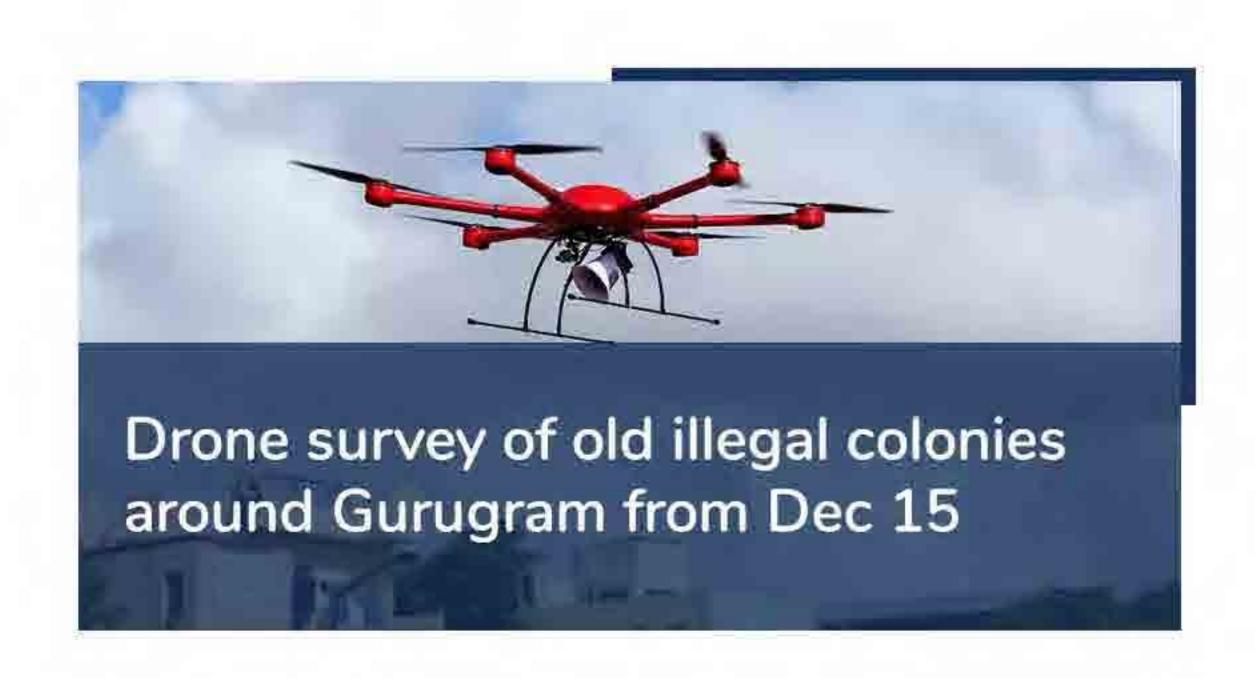








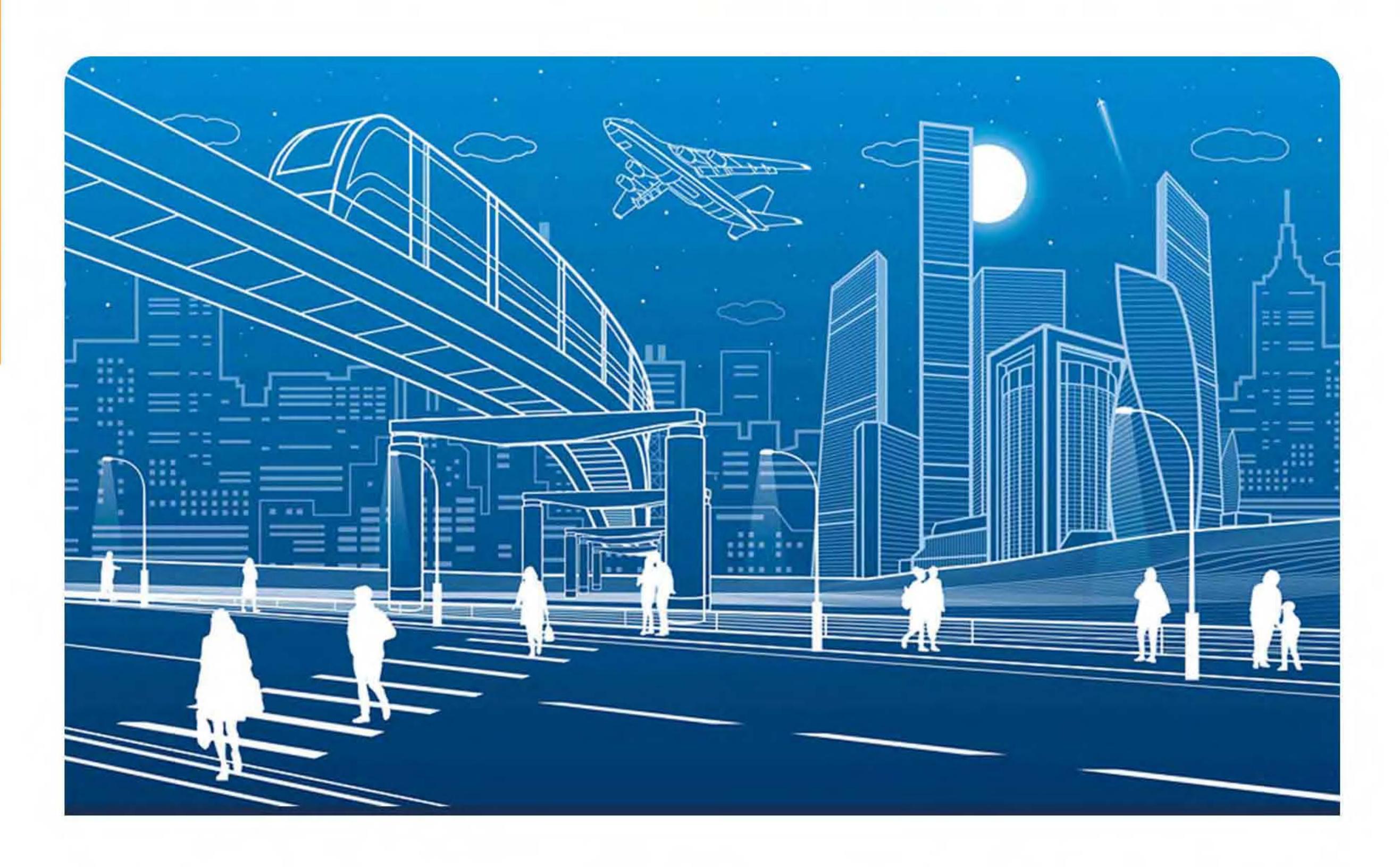








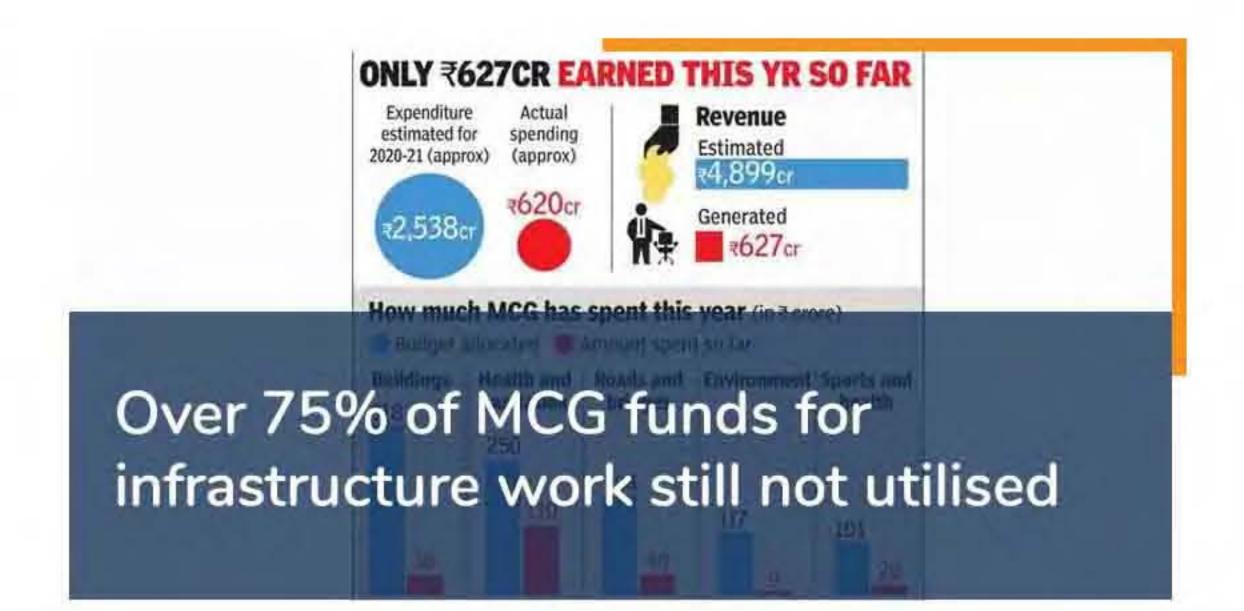




















GMDA TO REVISE PROPOSAL

Project | Revamp of SPR from Faridabad road to Vatika Chowk | Cost: ₹ 540cr Initial plan | To redevelop only Golf Course Road Extension portion of SPR

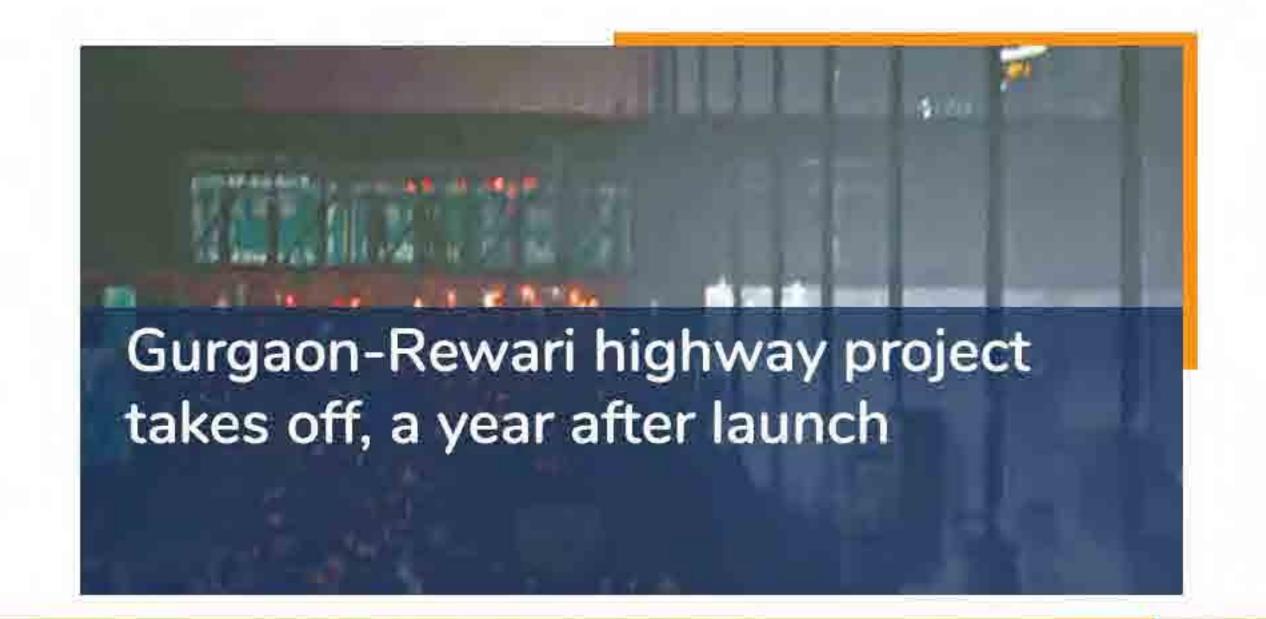
What will be done now | Entire SPR will be revamped; GMDA

Not just Golf Course Road Extension, whole of SPR to be revamped

ter treatment plant at Chandu Sudhisra) 7110cr stadium at Farrukhnagar

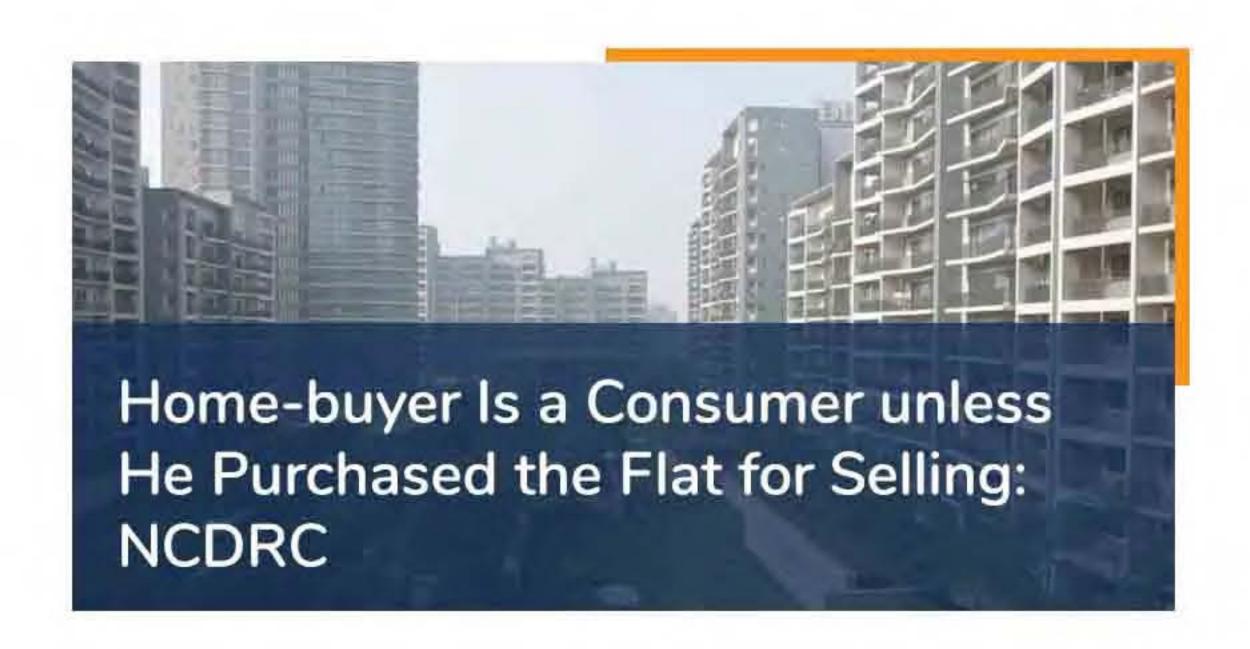


















DLF Cyber City Developers awarded US Green Building Council's LEED Zero Water Certification



Tata Realty may look at launching REIT after 2-3 yrs; expanding commercial properties portfolio



DLF Retail announces expansion plans, adds 6 new properties to its existing portfolio



M3M buys 30-acre plot in Gurgaon from IREO group



Trump plans to enter second home segment in India



Tata Realty to invest Rs 150 crore to develop ultra-luxury apartments at Delhi's Hailey Road



REPL appointed as consultant for completion of Unitech projects in Gurgaon



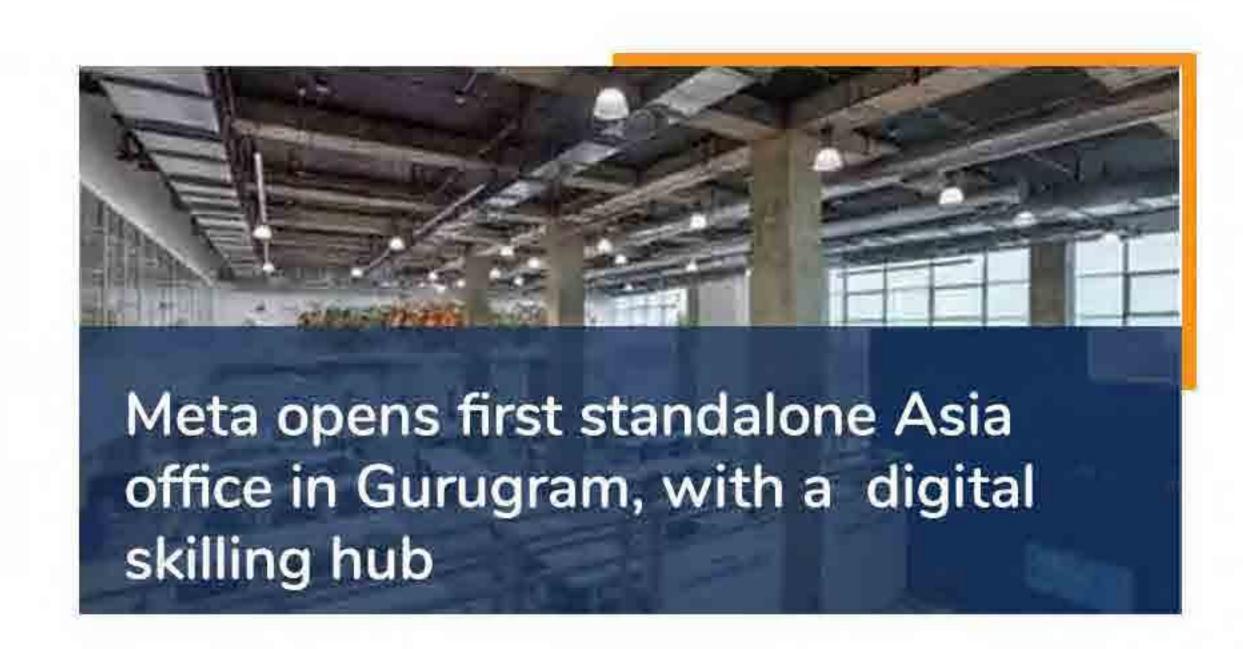
NCLT allows withdrawal of insolvency proceedings against MGF Developments











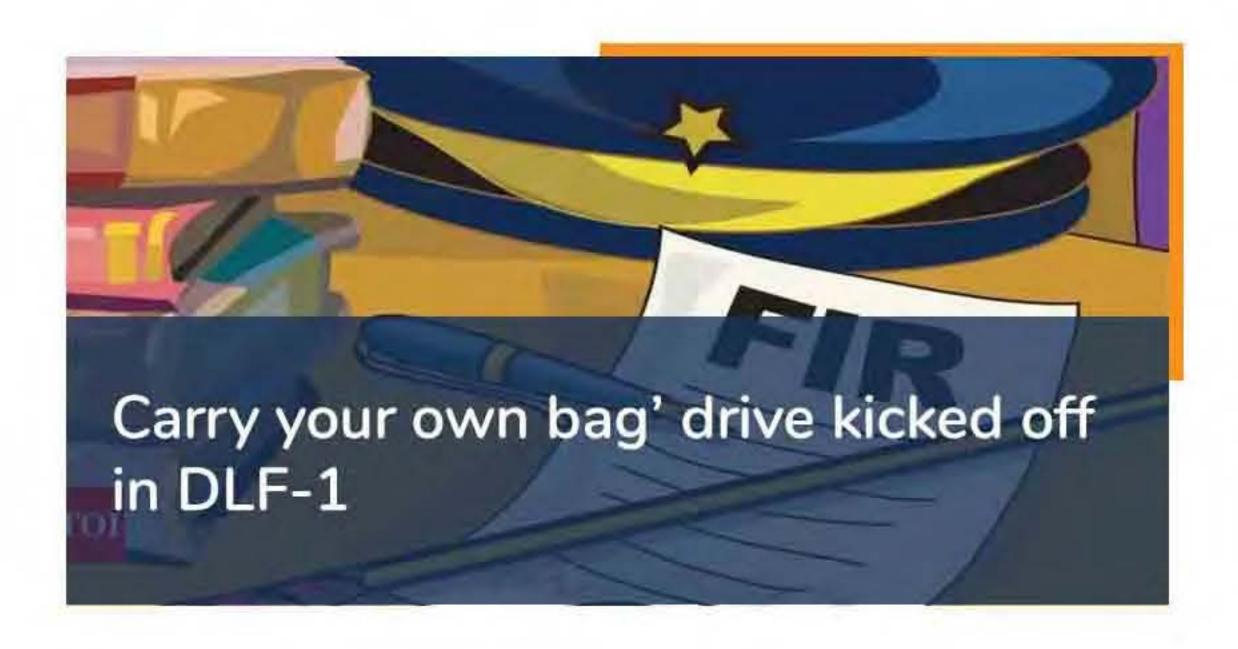
















1 Q3 2020 1,680 670 1,610 820 430 5 210	%Change 129 116 58 84 100	Q3 2021 5,510 1,030 1,090 790 0 8,420	Q3 2020 3,170 200 1,450 500 1,490 6,810	74 415 -25 58 -100
670 1,610 820 430	116 58 84 100	1,030 1,090 790 0	200 1,450 500 1,490	415 -25 58 -100
1,610 820 430	58 84 100	1,090 790 0	1,450 500 1,490	-25 58 -100
820 430	84 100	790 0	500 1,490	58 -100
430	100	0	1,490	-100
	7.7	-		
5.210	96	8,420	6.810	24
				2.44
			es,	141.33
	aunc	aunches, s	aunches, says r	in housing sales, aunches, says repor



4 Rental Property Management Best Practices That Busy Homeowners Get Wrong

Rental Property Management can be a time-consuming and a contentious process. A homeowner should prioritize urgent needs, manage and resolve chronic problems, and act proactively to ensure that the properties are well-maintained.

But thanks to homeowners hectic schedules and busy personal life, do homeowners get enough time towards managing their properties?

No!

There are common mistakes which we see most homeowners making year after year.

Read our exclusive article on the best practices for your rental property to avoid pitfalls and keep your property safe and intact.

Click on the link below to read full article:

www.nativesutra.com/4-rental-property-management-best-practices-that-busy-homeowners-get-wrong/

